



## MARKETING PACKAGES

NO LONG CONTRACTS OR FALSE PROMISES

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### HOW IT CAME TO BE...

In 2008, I took the plunge and started my own marketing company. Rather than be a stereotypical agency, I wanted to create a business that reflected my passion for giving business owners the chance to grow their business, based on cost effective marketing and a return on investment they are able to measure and prove. I've carefully hand-picked my team of four, making sure they share my values. I consider myself part of their team, rather than their boss and we're all very close.

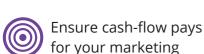
### PROJECT BACKGROUND

We've worked on hundreds of businesses from all industries and walks of life. Our main skill is marketing psychology which puts us in a unique position to be able to think like your customer. This is why we're successful. We operate on a white label basis, which means we don't take credit for your work and we work as part of your team. We make you SHINE, not us.

### GOALS & OBJECTIVES



Grow your business with you as part of your team





Never tie you into a contract



Always be honest with you and never give you false promises

### **OUR CORE SKILLS**

- Social Media
- Google and Bing ads
- SFO
- Graphic Design
- Funnels
- · Email Marketing
- Marketing Psychology

- Problem Solving
- Small Business Consultancy
- Project Management
- PR Digital & Print Only
- ROI Reporting
- Google Analytics
- Web design & development



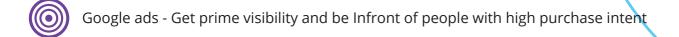
### HOW WE CHARGE

We champion small businesses and want to give the best service for the best price. Because we have no sales people and we do not outsource or use freelancers, we are able to offer really cost effective services.

Every client is different and will need a different service but we also know how important cash flow is to you so we have put together a guide so you know what you will pay before you contact us.







- Facebook, Instagram, X (Twitter) Grow your brand, engage with your audience, promote to specific targets
- LinkedIn Grow your connections, resonate with your audience, promote your business
- Start-up proof of concept test
- Consultancy Understand your current marketing, get important data, know what is needed to achieve your goals
- Bespoke Need a few services? Let us tailor to your needs
- Other services Email marketing, one off assets, web development and more

# SEARCH ENGINE OPTIMISATION



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### THE MOST TRANSPARENT SEO SERVICE

I have over 20 years experience with SEO. I don't try and dodge the Google algorithms or use backlinks to give you momentary success to only get your site into oblivion, agree with Google and I grow my knowledge alongside their goals.

We know SEO extremely well. We are not sales people, we live and breath SEO. You will never get passed from person to person. We can tell you exactly what tasks we are doing and why. No setup fees, no contracts just good honest SEO that works.

	MOST POPULAR		
	Starter £226pm	Small Business £456pm	Grow Big £684pm
Hours spent on your SEO per month	8	16	24
Pre-start strategy call & Audit	<b>√</b>	<b>√</b>	<b>√</b>
Keyword & competitor analysis	<b>√</b>		<b>J</b>
Keywords tracked & focussed on	20	30	Unlimited
Onsite optimisation		<b>√</b>	<b>√</b>
Technical optimisation		<b>✓</b>	<b>J</b>
Countries optimised for	1	1	2
Site map		<b>√</b>	<b>√</b>
End of month report	<b>√</b>		<b>√</b>
Log kept of all tasks done	<b>√</b>	<b>✓</b>	<b>√</b>
End of month zoom call to show you what has been done & results			<b>√</b>
Google maps optimisation			<b>√</b>
Blogs		1	2
Backlink audit		<b>√</b>	1
User journey suggestions			<b>√</b>
Fortnightly Progress Email			<b>√</b>

## GOOGLE ADS



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### **GOOGLE ADS**

Google ads are well known for burning through budgets leaving you frustrated and out of pocket. We work on the principle that you should only pay for what works. It's not about being at the top of Google for vanity purposes, it's about ROI (return on investment).

### No long contracts just pay as you go

We do not and never will take a percentage of your spend, we work as part of your team and want you to see you succeed.

		MOST POPULAR		
	Starter £240pm	Advanced £495pm	Grow Big £695pm	Enterprise £995pm
Strategy call before we start	<b>√</b>	<b>✓</b>	<b>√</b>	
Max Ad Spend Per Month	Max £1000	Max £4000	£4000 & above	£4000 & above
Max Campaigns	1	1-3	1-4	4+
1 Dedicated person on your account	<b>√</b>	<b>√</b>	1	<b>J</b>
No Setup fee	<b>√</b>	1	<b>J</b>	
Full Management Mon-Fri		<b>√</b>		<b>√</b>
Email Support	<b>✓</b>	<b>√</b>	<b>√</b>	
Conversion Tracking		<b>√</b>	<b>√</b>	
Search Campaigns	<b>/</b>	1	<b>J</b>	<b>√</b>
Google Shopping Campaigns		1	<b>J</b>	<b>J</b>
Retargeting Campaigns		<b>√</b>	<b>√</b>	<b>/</b>
End of Month Report	<b>√</b>	<b>√</b>	<b>√</b>	<b>J</b>
End Of Month Zoom Meeting		1	<b>√</b>	1
User Journey / conversion Strategy Call & Website Suggestions				

## SOCIAL MEDIA



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## FACEBOOK (META), INSTAGRAM, TWITTER

All work is done in-house, nothing is outsourced. We care about your business.

Below are examples of our most popular packages. We can also provide tailored packages.

Have a free 1-2-1 call with us and we will tell you which social media platforms will work for your business. We don't believe in you spending money where you will not see a return. Vanity metrics won't make you money.

#### No long contracts or false promises

•				
	Just Ads £150pm	Ads & Content £240pm	Small Business £380pm	All In £590pm
Social Media Platforms	1	up to 2	most popular up to 3	up to 3
Social ads (up to 3 platforms)	1	<b>√</b>	<b>✓</b>	<b>✓</b>
Dedicated 1-2-1 Whatsapp Chat			<b>√</b>	<b>√</b>
Strategy call before we start		<b>√</b>	<b>√</b>	
Unique Content & Posts Per Month		15	20	30
Spam Monitoring		<b>√</b>	<b>√</b>	1
Animated posts & Videos (included in posts per month)		J	<b>√</b>	<b>√</b>
End of Month Report	<b>✓</b>	<b>√</b>	<b>√</b>	<b>√</b>
Reels (included in posts per month)				<b>√</b>
Stories (included in posts per month)				<b>√</b>
Data Analysis			<b>√</b>	
Website suggestions				
End of month call/zoom				1

Ad spend is not included. We can work with any budget and will help you decide a budget that suits you.

### LINKEDIN PACKAGES

People have different views of LinkedIn marketing so it's important you choose a company that aligns with your values and way of thinking.

We believe in using LinkedIn to build relationships. Our focus is improving your connections and showcasing the very best of what you have to offer.

	Connect	Connect & Grow	Grow & Advertise
	£190 per month	£280 per month	£480 per month
Call before we start	<b>J</b>	1	
Target market research		<b>√</b>	<b>J</b>
Research and collect 300 prospects per month		<b>√</b>	J
300 personalised messages (need premium account)	✓	<b>J</b>	<b>J</b>
3 posts per week			<b>J</b>
Unique content		<b>√</b>	<b>J</b>
Branded assets		✓	<b>J</b>
Targeted ads and audience management			<b>J</b>
5 days a week profile monitoring & clean-up			<b>J</b>
Monthly report			<b>√</b>
End of month strategy call			<b>√</b>

Prices are subject to VAT

REMEMBER!

We work as part of your team
We don't tie you into contracts
We don't do false promises

# START-UP PACKAGES

Perfect for proof of concept for new sites or platforms



### START-UP PACKAGES

We are often asked to help to understand what it takes to get sales, downloads or other acquisitions. This proof of concept stage can take 12 months, we get it done in 3 months. We take you through a test, measure, and scale process so you can understand what it will take to scale your business. This can also be used when seeking investment as investors will want this important data from you.

	Basic	Advanced	Pro
	£290 per month	£630 per month	£880 per month
Call before we start	<b>√</b>	1	
Target market research	<b>/</b>		<b>/</b>
3 Social posts per week (up to 3 platforms)	<b>√</b>	<b>√</b>	<b>J</b>
Social ads (spend not included)	<b>√</b>	<b>√</b>	<b>√</b>
SEO onsite & technical			
Google ads		<b>√</b>	<b>√</b>
Retargeting ads			<b>J</b>
Monthly report	<b>✓</b>	<b>J</b>	<b>√</b>
Data analysis			
5 days a week email support (we reply within 1 hour)	<b>√</b>	<b>√</b>	<b>√</b>
User journey monitoring & advice			J
KPI report			<b>√</b>
End of month strategy call			<b>√</b>

Prices are subject to VAT & do not include ad spend

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## CONSULTANCY PACKAGES

One off when you need us



### CONSULTANCY

One-off support when you need us the most.

We charge £90 plus vat for a 1 hour video call and can cover the following:

- Review of your business model
- Review of your marketing and data
- Advice on improving your website
- Advice on how to improve sales
- Google analytics training
- Social media advice (does not cover account restrictions)
- Audience targeting
- Branding brainstorm
- Idea brainstorm
- Help you to understand why your business is not growing

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# BESPOKE PACKAGES



### TAILORED FOR YOU

Packages are great but what if you need a little bit of this and not a whole lot of that?

I'm not a fan of packages and in all honesty I only have them to set boundaries and structure. We are fully aware that your business is not the same as any other. If you would like us to tailor a package just for you then please schedule a call with either myself or a member of my team.

### FREE 1-2-1 CALL

We love hearing about how you started the business, your goals and personal dreams and wishes . We are well known for our ability to quickly ascertain what it is you need to make your business dreams come true.

We don't charge for fancy strategies and plans, you'll see from the minute we speak to you that we're not sales people. Our knowledge speaks volumes and we love being put on the hot seat and tested.



Carrie-Ann transformed the performance of our business by working tirelessly to massively reduce the cost per sale from £36 to less than £0.10. I'd recommend their services to anyone who is serious about increasing the leads or sales generated through their website.

#### **Chris Fogg - FOUNDER - EVERYWALK**

I've had the pleasure of working with Carrie-Ann in connection with my business. She is a consummate professional who explains things in a full, concise & clear manner. She has an incredible ability combined with an incisiveness to assess, come up with a great plan & has the expertise, enthusiasm & energy to put these plans into action. I am looking to continue engaging Carrie-ann in the longer term. her assistance has raised awareness & more importantly increased business-simply brilliant

John Finn - Maggie Finn's

# OTHER SERVICES



### **EMAIL MARKETING**

Gone are the days where spamming prospects was the 'in thing'. GDPR and customers getting smarter brought in a whole new set of values. Relationships are the only thing that matter when it comes to email marketing.

We help you build relationships with your customers, we help them to fall in love with what you have to offer.

We can't package this service, it has to be tailored to your business and your goals. Get in touch so we can demonstrate what we can do to get you profiting from email marketing.

From £80



Nobody purchases after one click. We help you turn that one click into a sale by creating and implementing your very own sales funnel. No need to pay a broker for leads when you have your own leads funnel in place.

From landing page design to a multiple step email funnel, we do it all for you.

From £260

### ALSO...

- Graphic Design
- Web development
- Web design
- PR Digital & Print Only
- ROI Reporting
- Google Analytics

- Marketing Psychology
- Problem Solving
- Market research
- Small Business Consultancy
- Project Management

Please schedule a call with us to discuss your requirements.



### A LITTLE THANK YOU...

I understand you had a lot of people and companies to choose from before contacting me. I really appreciate the opportunity to work with you.

I can't promise to move mountains or make you a millionaire, but what I can promise is to give you the most honest and transparent service possible. I will respect your brand and protect your relationships with your audience.

### The best marketing shouldn't feel like marketing.

We look forward to being your secret marketing weapon.





### **TERMS**

Very simple, you'll be pleased to know.

I've run my 3 businesses for over a decade, I don't like complicated. All I ask is that we communicate well and you give me 30 days heads up if you want to stop working with me. In return, I won't ever insist you sign a contract and I will never give you false promises. If something isn't right I will be the first to tell you.

Don't think of me as a marketing agency, despite working with businesses of all sizes I believe people always buy people and for that reason you'll always find me and my team approachable, available and dedicated to your project.

We look forward to working with you.